

Jeffrey Alan Hill

949-488-7653

1976 S. La Cienega Blvd. Suite 420,

Los Angeles CA 90034

AuldCastleInc@Gmail.com

CA BRE Broker License #00951972

NMLS ID # 1514555

California Contractor's License #: 735254

SureTec Bond #: 213690

Objectives

To serve clients to the best of my abilities.

Education

- Rio Hondo College Whittier, California - 1983
- Saddleback College Mission Viejo, California - 1984-1986
 - Occupational Certificate in Real Estate
 - Honors: Deans List Fall of 1985 and Spring of 1986 G.P.A. 3.9
 - Courses completed
 - Real Estate Practice
 - Real Estate Principles
 - Real Estate Finance
 - Real Estate Law
 - Real Estate Appraisal
 - Real Estate Taxation
 - Escrow
 - Accounting
 - Real Estate Property Management
- On-going continuing education Consumer Protection, Agency, Ethics & Trust Fund Handling - 1989-Present
- Passed California Real Estate Examination - 1986
- Obtained California Real Estate Salesperson License - 1987
- Obtained California Real Estate Broker License #00951972 - 1995
- Obtained State of California Class B General Contractors License #735254 - 1997

Awards

- Realty World Certificate of Achievement Programs II & III - May 1991
- Coldwell Banker University Certificate of Completion of Level I - June 1992
- Coldwell Banker Top Producer - 1992-1993
- Prudential California Realty Top Producer - 1994-1995

Experience

- Keller Williams Real Estate – August 15, 2016 to present
Broker Associate
List and sell real properties, residential, condominiums, commercial, industrial and vacant land.
439 N. Canon Drive, Penthouse, Beverly Hills, CA 90210
- GOTMORTGAGE.COM – December 01, 2016 to present
Mortgage Loan Officer
Originate and process loan applications for refinance and purchases of all types of real property.
17220 Newhope Street, Suite 213 Fountain Valley, CA 92708
- Auld Castle Inc. Corporate Brokerage Firm - June 2011 to present
President / CEO
Corporate operation of real estate brokerage firm.
License #01916962
34231 Camino Capistrano Suite 207, Capistrano Beach, CA 92624
- J. Hill & Associates Real Estate Office - 1995 to present
Broker/Owner
Provide Real Estate services as client's needs require. List and sell residential, commercial, industrial buildings and vacant land. Negotiate with lenders if required for sellers in foreclosure or bankruptcy. Council clients on desired loans to acquire real estate and originate loan applications from borrowers for purchase or refinance transactions. Council clients on credit issues. Origination of loan applications from borrowers, buyers and applicants of listings of real properties for sale and for rent. Prequalify applicants to determine best loan product

available for applicant. Credit counseling to repair damaged or inaccurate credit reporting by repositories. Arrange investor's capital principle to generate 11.75%-12% annual return for notes secured by deeds of trust in 1st or 2nd position with a maximum loan to value of 69%. 34231 Camino Capistrano Suite 207, Capistrano Beach, CA 92624

- DSS Contractor - August 3, 2015 - September 25, 2015
Construction Superintendent
Tenant Improvement for Kiko Milano Cosmetic Stores, Lakewood Mall, Los Cerritos Mall, Stone Wood Mall Downey
- Developer John Laing Homes - 1986-1989
Assistant Superintendent & Superintendent
Schedule, Direct and coordinate all phases of construction. All on site & off site construction. Schedule county inspections; obtain building final and certificate of occupancy. 1986-1987 Altamar project of 93 single Family Homes in Laguna Niguel, CA. 1987-1988 Los Flores II project of 185 Condominiums in Rancho Santa Margarita, CA. 1988-1989 Los Flores III project of 172 Condominiums in Rancho Santa Margarita, CA. Two Pools and Four Jacuzzis.
- Developer AM Homes & Seastar - 1989-1990
Assistant Superintendent & Superintendent
Schedule, Direct and coordinate all phases of construction. All on site & off site construction. Schedule county inspections. AM Homes developed Monte Fiore project of 5 model homes and 40 production homes (SFR) in Chino Hills, Riverside, CA. Seastar developed Crystal Cove project of 23 single-family homes in the new city of Dana Point, CA.
- Developer R.G.C. Recreation Group of Companies - 1990
Assistant Superintendent
Schedule, Direct and coordinate all phases of construction. All on site & off site construction. Schedule city inspections; obtain building final and certificate of occupancy. 1-model building of 15 units, 3-stories, 27,000 square feet and 3- production buildings. Total of 45-condominium townhomes style units, community pool & spa,

statues & fountains.

- Realtor-Sales Associate - 1991-1995
Realty World, Coldwell Banker, The Prudential California Realty
List and sell residential real estate. List expired listings from M.L.S. Facilitate and Negotiate purchase transactions between buyers and sellers. Negotiate with lien holders to mitigate damages while some sellers are in the foreclosure or bankruptcy process. Council clients, manage property, evict tenants, and advise on real estate matters.

Related Experience

- **J. Hill & Associated General Contracting - 1997 - Present**
General Contractor Owner/Builder
 - 24222 Larkwood Lane, Lake Forest - expansion/remodel. Added 2 bedrooms, 2 bathrooms, 2 fireplaces, 1160 square feet living space added, pool & spa, perimeter fencing with electric gate opener.
 - 26841 Canyon Crest Drive, San Juan Capistrano - remodel/upgrade/expansion. New retaining wall, pool & spa redo, new roof & flooring, exterior & interior remodel, added 110 square foot entry, new doors, windows, bathrooms, cabinets, counters & appliances, new landscaping & hardscape.
 - 34081 Alcazar Drive, Dana Point - remodel/upgrade. Added Jacuzzi tub in master bath, complete interior & exterior remodel & upgrade.
 - 20201 Orchid Street, Newport Beach. Complete interior & exterior remodel/expansion. Added new 6 bedrooms, 5.5 baths, 4 fireplaces, 3-car garage. 5536 Square feet living space, balcony, upscale design & finish.
http://www.hillrealty.org/sold_listings.html
 - 25471 Evans Pointe, Dana Point - complete remodel with new rock pool, spa, 4 waterfalls, slide & grotto. Tot Turf play yard, stacked retaining blocks, turf block in driveway, double split face

block wall, complete landscape & hard-scape on exterior, complete upgrade on interior. New doors, floors, windows, balcony, granite & travertine counters & floors, moldings, hardware, recessed lighting, new 200 amp. Meter panel, upscale design with modern high-tech features.

- Investment property in Frazier Park, CA - 2004
3521 Iowa Trail, Frazier Park CA 93225
Complete remodel with new door, windows, floors, entire kitchen, cabinets & counters. Potbelly stove and redwood view deck.
- Investment property in Frazier Park, CA - 2006
820 Elm Trail, Frazier Park, CA 93225 AND adjacent lot. 820 Elm Trail is a 3 Bedroom, 2 Bath 1050 Sq Ft single level manufactured home. Single car DETACHED GARAGE added and completed fencing and landscaping.
- Investment property in Frazier Park, CA - 2007
The adjacent lot became 816 Elm Trail, Frazier Park, CA 93225, a 3 Bedroom, 2.5 Bath Two Story 1372 Sq Ft plus attached 2 car garage with direct access. Property built NEW from ground up, including perimeter fencing, irrigation, landscaping & hardscape. Completed/certificate of occupancy obtained June 2007.

Publications, Papers & Television

- OCN-Orange County News Channel with host Peter Wishney. Interviewed regarding benefits of short sale transactions for buyers, sellers & lending institutions in the real estate industry.
- The South County News - published by the Orange County Register December 16, 1995 article relating benefits for buyers, sellers & lending institutions of Short Sale transactions. Republished in Orange County Register in 1996.

Languages

- English - native language
- Spanish - speak and understand with basic competence.

Memberships

- Beverly Hills Association Of Realtors
- California Association Of Realtors
- National Association Of Realtors

References

John Babin

j.babs1@hotmail.com

949-689-7232

David Conrady

davidconrady2@gmail.com

949-933-3598

David Layton

laytondavidbruce@gmail.com

818-359-0478

Letters of Recommendation available at:

<http://hillrealty.org/real-estate-references.html>